

## THIS WEEK'S FRESH LEADS

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Hello, Louis! Here's a list of leads our team has spoken with and qualified in the past week. Please let me know as soon as possible if you have any interest.

**Lead #349615** / **\$102,000** [VIEW FULL PROFILE →](#)

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A non-profit in Florida who needs ERP including: payroll, fund accounting, HR management, GL, AP, and AR capabilities.

*"This lead is a non-profit organization looking for a solution that can handle AP, AR, GL, fund accounting, HR, and payroll. The lead contact is the CFO. They initially started out searching for new payroll software, but it became apparent that they would need to add additional functionality to their software search. The company had about 40..."* [\(MORE\)](#)

**Lead #349716** / **\$76,600** [VIEW FULL PROFILE →](#)

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A printing or publishing company in Trinidad And Tobago who needs order management and project tracking components.

*"\*\*This lead is based in Trinidad & Tobago\*\* This lead is for a printing and services company looking for a Print/Production system that can handle Estimating, Job Cost, Order and Project Management. The lead contact is the Business Development Manager who is looking for this type of solution as there is no solution in place today, this is a very..."* [\(MORE\)](#)

**Lead #349807** / **\$71,000** [VIEW FULL PROFILE →](#)

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A software development company in Texas who needs accounts payable and expense management modules.

*"This lead is a software development company that is in need of an AP and expense management solution. The lead contact is the Assistant Controller for the company. He said they are currently using an antiquated solution called Iron Mountain. He said the system lacks reporting and they continue to face down time due to glitches. There is no..."* [\(MORE\)](#)

**Lead #349771** / **\$52,600** [VIEW FULL PROFILE →](#)

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A transportation company in Louisiana who needs inventory control capability.

*“This lead is for a port authority looking for inventory management and barcode software. The lead contact is a IT Management Consultant who indicated they are looking for this type of solution is there is presently no solution in place today other than manual spreadsheets for inventory tracking. The lead contact is in need of the solution to...”* [\(MORE\)](#)

**Lead #349715** / **\$28,700** [VIEW FULL PROFILE →](#)

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A professional services or consulting company in Texas who needs project management functionality.

*“This lead is for a trade show exhibit services company looking for a Project Management solution. The lead contact is in Operations and indicated they are looking for a new PM solution due to the fact their existing highly customized solution cannot be moved into a cloud environment which is the direction they need to move thus this search. The...”* [\(MORE\)](#)

**Lead #349767** / **\$26,200** [VIEW FULL PROFILE →](#)

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A retailer of hard goods in Mississippi who needs accounting and point-of-sale capabilities.

*“This lead is for a gas and tire shop (sales and service) looking for an ERP type system that can do accounting (AR, AP, GL), inventory control and point of sale. The lead contact is a co owner who indicated they need this type of solution as there is no solution in place today which has created manual processes and entries. This is a husband and...”* [\(MORE\)](#)

**Lead #349810** / **\$26,000** [VIEW FULL PROFILE →](#)

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A service company in Texas who needs ERP including: purchase order, payroll, job cost, work order, and four other modules.

*“This lead is for a commercial services company looking for an ERP solution that can handle Accounting (AR, AP, GL), Job Cost, Payroll, Purchase Order, Reservations/Scheduling and Work Orders. The lead contact is the owner of*

*the company who indicated they are looking for a comprehensive and integrated ERP solution as they are not satisfied with...* ([MORE](#))

**Lead #349784 / \$13,500** [VIEW FULL PROFILE →](#)

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A consulting company in North Carolina who needs ERP including: payroll, project management, time billing, GL, AP, and AR functionalities.

*“This lead is a family owned small government contracting company that is in need of a **\*\*DCAA compliant\*\*** solution to handle: AP, AR, GL, time and billing, project management, and payroll. The lead contact is the Business Manager and the brother of the owner of the company. He said they have a small \$400,000 government contract currently. He said...”* ([MORE](#))

**Lead #349791 / \$12,800** [VIEW FULL PROFILE →](#)

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A non-profit in Wisconsin who needs accounting functionality.

*“This lead is for a non profit church looking for fund accounting software that can handle AP, GL and fund accounting (most important). The lead contact is the Executive Director who indicated their current accounting software does not handle fund accounting thus this search. The contact mentioned they use Sage 50 today but is not able to...”* ([MORE](#))

**Lead #349798 / \$12,200** [VIEW FULL PROFILE →](#)

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A made-to-order manufacturer in North Carolina who needs manufacturing management functionality.

*“This lead is a made to order manufacturer of suppression systems that is in need of an MRP solution that can integrate with Quickbooks Enterprise. The lead contact is the Vice President of Delivery. He said that Quickbooks Enterprise is a great platform, but doesn't allow them to do any MRP or manage the back end production well. I did ask if he...”* ([MORE](#))

**Lead #349795 / \$10,800** [VIEW FULL PROFILE →](#)

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A non-profit in Illinois who needs donor management functionality.

*“This lead is a non-profit arts and entertainment company looking for a solution that can help them with donor management. The lead contact is the development director. He is conducting the search for donor management software, and will make recommendations to the board of directors and the executive director for the final decision. Their theater...”* [\(MORE\)](#)

**Lead #349772 / \$5,000** [VIEW FULL PROFILE →](#)

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A sports, arts, travel & entertainment company in New York who needs document management functionality.

*“This is a country club with around 175 employees at their peak. They are seasonally operated. This contact is the Controller of the organization who desires a document management solution to meet their needs. The main purpose of the software will be to convert their large quantity of physical paper records from file cabinets to digital. Moving...”* [\(MORE\)](#)

**Lead #349792 / \$4,900** [VIEW FULL PROFILE →](#)

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A government entity in Idaho who needs utility billing capability.

*“This lead is a small municipality that is looking for a new utility billing system. The lead contact is the deputy city clerk who said they have an antiquated DOS based system they need to replace. She said they use Quickbooks for their accounting and that will not change. She said they have roughly 180 bills they send out per month. 98% is...”* [\(MORE\)](#)

**Lead #349789 / \$3,600** [VIEW FULL PROFILE →](#)

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A real estate sales company in Kentucky who needs asset management capability.

*“This lead is a real estate company that is looking for an asset management system to track their sales signage. The lead contact is the marketing and operations specialist. \*\*please note we communicated via email and there is no call to share\*\* He indicated they are looking for a system to track their for sales signage as well as associated metal...”* [\(MORE\)](#)

**Lead #349780 / \$3,100** [VIEW FULL PROFILE →](#)

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A real estate sales & development company in Louisiana who needs commissions management functionality.

*“This lead is for a start up commercial real estate firm looking for a commissions management solution. The lead contact is the Owner who has no solution in place today for the new company thus this search. The contact indicated he has used The Commission Companion solution at his previous firm and is interested in the same type of capabilities...”* [\(MORE\)](#)

**Lead #349786** / **\$1,440** [VIEW FULL PROFILE →](#)

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A non-profit in Ohio who needs accounting and fundraising modules.

*“This lead is a non-profit/social services company looking for non-profit accounting software that can handle AP, AR, GL, and fundraising. She is mainly interested in pricing information right now. If they find a solution that is a good fit, she would be willing to set up a demo at that time. The lead contact is the treasurer. They do not currently...”* [\(MORE\)](#)

**Lead #349776** / **\$400** [VIEW FULL PROFILE →](#)

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A general contractor in Pennsylvania who needs accounting functionality.

*“This lead is for a HVAC contractor and beauty salon looking for accounting software that can handle AR, AP and GL. The lead contact is a co owner (husband and wife) who has a new PC with Windows 10 and her current version of Quickbooks 2013 is not compatible thus this search. The lead contact indicated the main requirement is the solution will...”* [\(MORE\)](#)



**I'm here to help!** My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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