

From: Monica Wilson <monica@findaccountingsoftware.com>
Sent: Tuesday, May 3, 2016 19:05
To: Louis Botes
Subject: This Afternoon's Fresh Leads (5)

THIS AFTERNOON'S FRESH LEADS

Hello, Louis! We have five leads for your review this afternoon. **They will be matched at 5pm ET.** Click the links below to read the full profile, including detailed interview notes.

Lead #301773 [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a services company (manufacturing, retail, and distribution services) in the Caribbean in Caribbean who needs ERP including: supply chain management, job cost, CRM, fixed assets, and nine other modules.

“This is a large service geared business that is located in the Caribbean, using an outdated DOS system that our contact referred to as RPF Advantage, and they are searching for a new updated ERP system that is actively supported, and they plan to begin implementation within the next three months at the latest, so this could potentially be a quick...” [\(MORE\)](#)

Lead #301767 [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a medical device manufacturing company in Wisconsin who needs ERP including: order management, inventory management, cash management, payroll, and seven other modules.

“This is an established multi-company medical device manufacturing company that is expanding internationally, and they have outgrown QuickBooks Enterprise, so they are searching for a new global ERP software solution and begin implementation in the fall of 2016. They would like to have Dynamics GP included in their search results. They have...” [\(MORE\)](#)

Lead #301768  [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with a consulting firm in Virginia who needs budgeting functionality.

“This is a consulting firm who performs their services for large corporations. They are looking for a budgeting solution that integrates with QuickBooks. Currently, they’re handling their budgeting manually on excel spreadsheets, and are motivated to implement software to provide more efficiency and accuracy to their process. The focus of this...” [\(MORE\)](#)

Lead #301719  [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a biotech company that collects research samples in Colorado who needs accounting capability.

“This is a consultant performing a search on behalf of a client. This client company is in the biotech industry. They will send kits out to customers who request and buy them on their website. These kits are genome sample kits to collect various samples such as blood. These samples will be sent back to the company, where the company will sell the...” [\(MORE\)](#)

Lead #301754  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with an accounting firm in Illinois who needs workflow automation software with time & billing capability.

“This is a CPA firm that provides various accounting services, and professional services to clients, and they do not have a workflow automation software solution in place, and they plan to begin implementation on a new system within the next 30-60 days, so this could be a quick sale, and it will be beneficial to reach out to our contact ASAP. They...” [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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