

From: Monica Wilson <monica@findaccountingsoftware.com>
Sent: Wednesday, May 4, 2016 19:04
To: Louis Botes
Subject: This Afternoon's Fresh Leads (5)

THIS AFTERNOON'S FRESH LEADS

Hello, Louis! We have five leads for your review this afternoon. **They will be matched at 5pm ET.** Click the links below to read the full profile, including detailed interview notes.

Lead #301553 [VIEW FULL PROFILE →](#)

Friday afternoon, Brent Laskowski spoke with a search being undertaken for a made-for-stock manufacturer in North Carolina who needs manufacturing management including: order management, inventory management, manufacturing management, cash management, and seven other modules.

“This is a search that is being undertaken for a large multi-company made for stock manufacturer that is currently utilizing in-house systems, and they are searching for software to accommodate manufacturing operations for one division within this company. They are searching for a potential ERP, manufacturing management software solution that can...” [\(MORE\)](#)

Lead #301813 [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a commercial service company in Nevada who needs ERP including: payroll, dispatching, budgeting, GL, AP, and AR components.

“This is a document management company that helps companies manage sensitive documents and materials. They offer a mobile service to customers and will have around 100-150 stops a day to area businesses to pick up materials from them. They have a fleet of about 7-10 vehicles out on the road at any given time and have a large recurring customer...” [\(MORE\)](#)

Lead #301845 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with an entertainment company in Kansas who needs financial management including: job cost, time & billing, invoicing, and multi-entity accounting functionalities.

“This is a multi-company entertainment services operation, that does not have any accounting software or software to manage daily operations, and they want to get a financial management system in place within the next few weeks so this could be a quick sale. They are in the process now of purchasing EventRight (<http://www.eventright.com/>) to help...” [\(MORE\)](#)

Lead #301847 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with a food distributor in Florida who needs inventory management capability.

“This is a b2b distribution business that sells its product to restaurants. They also do installation services for the businesses to hold and store the product. They’re looking for an inventory management module that is able to integrate with their QuickBooks Online accounting solution. In total, they house their inventory in 3 warehouse locations...” [\(MORE\)](#)

Lead #301848 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a sub-contractor in New York who needs accounting capability.

“This is a one-man construction company that will be handling a variety of contractor realted jobs. These will range from HVAC work, electrical, and various home-improvement jobs. He will occassional hire out some subcontractors to help with larger jobs. This contact is the bookkeeper for this company who desires a basic accounting system to handle...” [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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have any questions, please contact Monica Wilson at [\(414\) 456-0500 ext. 11](tel:(414)456-0500). To opt out of future messages, [unsubscribe here](#).