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Sent: Thursday, May 5, 2016 19:05
To: Louis Botes
Subject: This Afternoon's Fresh Leads (5)

THIS AFTERNOON'S FRESH LEADS

Hello, Louis! We have five leads for your review this afternoon. **They will be matched at 5pm ET.** Click the links below to read the full profile, including detailed interview notes.

Lead #301876  [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a durable goods distributor in California who needs ERP including: inventory management, order management, cash management, GL, AP, and AR functionalities.

“This is a company that rents and sells mobile containers for transport on cargo ships and trains. They also rent them out for various usages. They handle distributing these containers with their own fleet of drivers but will also outsource jobs that they can't feasibly deliver. This contact is the head of accounting who desires a solution to...” [\(MORE\)](#)

Lead #301874  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a job shop manufacturer in Colorado who needs inventory management and job cost functionalities.

“This is a search that is being undertaken for a job shop manufacturer that works with metals, and essentially they operate like a recycling facility, they break down metals and sell metals by the pound or ton to customers. Due to the fact that they have an Microsoft Access database for tracking inventory and inventory valuation, they are searching...” [\(MORE\)](#)

Lead #301892  [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with a non-profit organization in Florida who needs general ledger functionality.

“This is a non-profit organization that is seeking GL functionality. The organization raises money on a cash-basis and collects dues that go into a fund for various expenses of law enforcement officers. The organization has 3 bank accounts, and needs to produce balance sheets, financial statements, and a check register showing the income and what...” [\(MORE\)](#)

Lead #301901 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

This morning, Kylie Moehrke spoke with a heating, A/C and ventilation services company in Texas who needs accounting and work order management components.

“This is a commercial HVAC installation and service company. They are looking for a software to handle their accounting and work order management. They are not currently using any software, so they would like to get something implemented within the next few months. The company would like to purchase one software that has AP/AR/GL, work order...” [\(MORE\)](#)

Lead #301875 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with an accountant in Pennsylvania who needs payroll functionality.

“This is an accountant that provides various bookkeeping, and tax return services, and now they are going to be adding payroll to their line of service offerings, and they are searching for the right payroll system to utilize, and they plan to purchase a system within the next 2 weeks, so this could be a quick sell. They would like to have ATX...” [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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