

From: Monica Wilson <monica@findaccountingsoftware.com>
Sent: Friday, May 6, 2016 19:05
To: Louis Botes
Subject: This Afternoon's Fresh Leads (6)

THIS AFTERNOON'S FRESH LEADS

Hello, Louis! We have six leads for your review this afternoon. **They will be matched at 5pm ET.** Click the links below to read the full profile, including detailed interview notes.

Lead #301962  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a transportation company in New York who needs job cost functionality.

“This is a transportation logistics company that provides a wide range of transportation services, that does not have a job costing system in place which has motivated them to implement a system within the next 4 weeks so this could be a quick sale. It will be beneficial to reach out ASAP, as they want to reviewing systems ASAP and making a...” [\(MORE\)](#)

Lead #301960  [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a property management company in Alberta who needs accounting and property management capabilities.

“This is a property management company that manages 15 different properties of condos. Some will have 10 units, some up to 500 units. This company acts as the "manager" for each location in terms of managing the financials such as rent payment. However, each location has its own board of directors who makes any spending decisions. Each location is...” [\(MORE\)](#)

Lead #301581  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a service and sales company in

Massachusetts who needs accounting and CRM components.

“This is an entrepreneur that provides various health and wellness services and now they have developed an organic product that they sell, and since they do not have software in place to manage finances or to track their customer base, they want to implement a system within the next few weeks and this could be a quick sale. They are searching for a...” [\(MORE\)](#)

Lead #301957  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with an accounting firm in Michigan who needs report writer capability.

“This is an accounting firm that provides bookkeeping services to their clients, primarily using PCLaw or QuickBooks for their clients, and due to the fact that they do not have a report writing tool, they want to purchase a report writing system within the next few weeks, so this could be a quick sale. They would like to have Management Reporter...” [\(MORE\)](#)

Lead #301926  [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with an architectural firm in Utah who needs accounting functionality.

“This is an architectural firm that brings in about 98% of its customer base from commercial projects. They have a great relationship with a major client of theirs, from whom they receive about 90% of their business nationwide, in addition to their other accounts. They are currently using QuickBooks Enterprise, but have an outdated version of the...” [\(MORE\)](#)

Lead #301930  [VIEW FULL PROFILE →](#)

This morning, Kylie Moehrke spoke with a manufacturer and installer of metal products in British Columbia who needs time & attendance capability.

“This is a manufacturer and installer of metal products. The company fluctuates between 20 and 30 employees depending on the season. The scope of their search is to replace their manual time clock with an automated solution that integrates with Sage 50 Accounting. The company runs payroll through Sage 50 Accounting and is currently manually...” [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

MONICA@FINDACCOUNTINGSOFTWARE.COM • (414) 456-0500 EXT. 11

You are receiving this email because of your company's participation in Sell Accounting Software's partner network. If you have any questions, please contact Monica Wilson at [\(414\) 456-0500 ext. 11](tel:(414)456-0500). To opt out of future messages, [unsubscribe here](#).