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Sent: Monday, May 9, 2016 15:01
To: Louis Botes
Subject: This Morning's Fresh Leads (3)

THIS MORNING'S FRESH LEADS

Hello, Louis! We have three leads for your review this morning. **They will be matched at 1pm ET.** Click the links below to read the full profile, including detailed interview notes.

Lead #301967 [VIEW FULL PROFILE →](#)

Friday morning, Brent Laskowski spoke with a search being undertaken for a educational organization in New York who needs robust financial management including: purchase order, fund accounting, invoicing, document management, budgeting, GL, AP, and AR modules.

“This is a search that is being undertaken for a non-profit charter school operation that is currently utilizing QuickBooks Enterprise, which they have outgrown, so they are searching for a new financial management system. They have reviewed Intacct, Netsuite, Dynamics products, and Fund E-Z, therefore these products have been removed from this...” [\(MORE\)](#)

Lead #301965 [VIEW FULL PROFILE →](#)

Friday morning, Amanda Matusin spoke with a government municipality in California who needs ERP including: inventory management, payroll, fixed assets, fund accounting, utility billing, and accounting capabilities.

“This is a government municipality that handles utility metering for their district. They are looking for a solution that includes accounting, fund accounting, utility billing, asset tracking, inventory, and payroll. They currently have QuickBooks Pro in place, but they’re looking for a replacement, “all-in-one” system that can meet their needs...” [\(MORE\)](#)

Lead #301970  [VIEW FULL PROFILE →](#)

Friday afternoon, Russ Davidson spoke with a made-to-order manufacturer in Ohio who needs accounting capability.

“This is a manufacturing company that helps create containers for the government (the army). These containers are usually large and are meant for moving and storing water. This contact is the CFO of this business who desires an accounting solution that will be able to meet any needs or reporting requirements when purchasing and selling items with...” [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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