

From: Monica Wilson <monica@findaccountingsoftware.com>
Sent: Tuesday, May 10, 2016 19:05
To: Louis Botes
Subject: This Afternoon's Fresh Leads (9)

THIS AFTERNOON'S FRESH LEADS

Hello, Louis! We have nine leads for your review this afternoon. They will be matched at 5pm ET. Click the links below to read the full profile, including detailed interview notes.

Lead #302018 [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with a healthcare organization in Massachusetts who needs HIPPA compliant accounting, medical billing, payroll, and grants management capability.

"This is a mental health clinic that operates as a non-profit organization. They see clients both in the office and in the community. They're looking for HIPPA compliant accounting and business management software that includes grants management, medical billing, payroll, and patient records management (EMR). They do need specialized billing for..." [\(MORE\)](#)

Lead #301197 [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a finance company in Rhode Island who needs accounting functionality.

"This is a micro finance company that offers loans for people who may not be eligible for typical bank loans. They also provide financial coaching. They are in the midst of growing as a company and plan on adding an additional 10 employees by the end of the year and a total of 40 in the next 5 years. They have one location as of now but plan to..." [\(MORE\)](#)

Lead #302114 [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a logging company in Georgia who needs accounting capability.

“This is a logging company that goes on-site to cut timber and transport it to mills. They are paid by the wood dealer or the company that is purchasing the timber. This contact is the new owner of the company who desires a solution to handle their accounting (AP, AR, GL). They also have a unique method of paying their employees and will need some...” [\(MORE\)](#)

Lead #302112  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a service based company in Utah who needs accounting and invoicing functionality.

“This is a company that provides specialized services, that is utilizing Excel to manage finances, they are growing their business and taking on larger/longer term jobs and they recognize the need to implement a financial management system within the next 1-2 months so this could potentially be a quick sale. They have reviewed QuickBooks products...” [\(MORE\)](#)

Lead #302110  [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with an accounting firm in Florida who needs accounting capability.

“This is a bookkeeping firm that mostly handles income tax preparation, however they have a handful of clients they handle bookkeeping for. This is usually as a prelude to them handling their client's tax returns, and may have customers who bring them 12 months of checks and receipts all at once. They may also handle clients on a monthly or...” [\(MORE\)](#)

Lead #302082  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with an auto repair services company in Ontario who needs CRM capability.

“This is a new auto repair services business that is opening for business June 1, 2016 with aggressive plans to grow their business, and they do not have a CRM system in place, which has motivated them to implement one by June 1,

1. They are searching for a single..." [\(MORE\)](#)

Lead #302124 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a food service company in Texas who needs time & attendance capability.

"This is a consultant performing a search on behalf of a client. This client is a bakery with 60 employees. They are rapidly growing and may expand to upwards of 100 employees over the next few years. This company desires a time attendance solution to help track employee hours as well as any type of benefits such as holidays and sick days. They may..." [\(MORE\)](#)

Lead #302086 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

This morning, Kylie Moehrke spoke with a non-profit in Missouri who needs accounting functionality.

"This is a church that is starting out and wants to put their best foot forward with an accounting package in place. They anticipate having roughly 50 attendees at their first service in a few weeks, and they hope to gain 20+ members out of that. The contact would like to implement an accounting package while the church is still small, so that she..." [\(MORE\)](#)

Lead #302111 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

This morning, Kylie Moehrke spoke with a sub-contractor in North Carolina who needs payroll capability.

"This is a contractor that focuses on installing flooring in residential properties. The company is currently handling everything manually, including payroll, and the contact wants to automate that process. The contact is the owner of the company. He has reviewed QuickBooks Premier for Contractors and would like to move forward with that solution..." [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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