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Sent: Wednesday, May 11, 2016 19:03
To: Louis Botes
Subject: This Afternoon's Fresh Leads (7)

THIS AFTERNOON'S FRESH LEADS

Hello, Louis! We have seven leads for your review this afternoon. They will be matched at 5pm ET. Click the links below to read the full profile, including detailed interview notes.

Lead #301114 [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with a company that does commercial systems design in Florida who needs ERP including: inventory management, purchase order, payroll, job cost, and eight other modules.

“This is a growing company that does commercial systems design. They work largely with municipalities, but also work closely with developers and engineers to perform design, implementation, service work, and product sales. Most frequently, the work on a job or project basis. The company has 3 locations in total, one of which is a large warehouse...” [\(MORE\)](#)

Lead #302192 [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with a general contractor in Louisiana who needs project tracking, work order management, time billing, and invoicing modules.

“This is a general contractor who specializes in residential remodeling, and commercial maintenance repairs. The breakdown of the projects is pretty equal, about 50% residential and 50% commercial. The business is using QuickBooks Pro for accounting, and is generally happy with its functionality. They are not looking to replace QuickBooks, but...” [\(MORE\)](#)

Lead #302202 [VIEW FULL PROFILE →](#)

This morning, Kylie Moehrke spoke with a transportation company in Ontario who needs accounting, payroll, and dispatching functionalities.

“This is a trucking company that is looking to replace their dispatch solution with a fully integrated dispatching, payroll, and accounting package. The contact is a consultant searching on behalf of the company, and she has just started the search and wasn't totally familiar with the details of the company's accounting. She was sure that they...” [\(MORE\)](#)

Lead #302165  [VIEW FULL PROFILE →](#)

This morning, Kylie Moehrke spoke with a non-profit in Illinois who needs project management and job costing functionalities.

“This is a non-profit organization that focuses on construction work. The scope of their search is to find a solution that can manage the construction aspects of their operations and integrate with QuickBooks. Initially the software will be implemented at one office location, but there is the potential for it to be adopted at all 8 offices in the...” [\(MORE\)](#)

Lead #302203  [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a healthcare organization in Michigan who needs CRM capability.

“This is a community organization that acts similar to an assisted living facility. They offer assistance to people with trauma and provide rehabilitation, temporary housing, and other types of therapy. This contact has been tasked with finding a solution to help store all of their customer/client information into one organized manner. This will...” [\(MORE\)](#)

Lead #302047  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a service, sales, and repair company in North Carolina who needs CRM capability.

“This is an installation, repair, and sales company that does not have CRM software in place which has motivated them to implement a system by the end of May 2016, so this could be a quick sale. This company is venturing into

their business is for installation and repair...” [\(MORE\)](#)

Lead #302189  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a search being undertaken for a professional services company in United Arab Emirates in Middle East who needs accounting, invoicing, and estimating functionality.

“This is a search that is being undertaken for a professional services operation in United Arab Emirates, that does not have any backend accounting systems in place or software to accommodate daily operations, which has motivated them to purchase a system within the next few weeks. This is a business that issues trademarks and “brands” for...” [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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