

**From:** Monica Wilson <monica@findaccountingsoftware.com>  
**Sent:** Thursday, May 12, 2016 19:04  
**To:** Louis Botes  
**Subject:** This Afternoon's Fresh Leads (9)

## THIS AFTERNOON'S FRESH LEADS

Hello, Louis! We have nine leads for your review this afternoon. **They will be matched at 5pm ET.** Click the links below to read the full profile, including detailed interview notes.

### Lead #302171 [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a retailer of cutting and abrasive tools in Washington who needs accounting and point-of-sale capabilities.

*“This is a company that creates custom high end cutting and abrasive tools. These are all custom made to order. They have their own retail store that they sell a large majority of the products out of, mostly to contractors and other walk-in sales. They also have salesmen on the road who go around to local businesses to get larger orders taken care...”* [\(MORE\)](#)

### Lead #302269 [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with an agriculture/farming company in Ontario who needs food-specific inventory management software.

*“This is an agricultural/farming business looking for a food-specific inventory management module. The business uses QuickBooks for accounting, and does not want to replace this program, but they'd like the inventory module to integrate with it. Basically, they need to be able to track their product from pick to sale, as well as the costs...”* [\(MORE\)](#)

### Lead #302267 [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a made-to-order manufacturer in

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Colorado who needs order management and barcoding functionalities.

*“This is a made to order manufacturer of window related products. This contact is the operations manager for the company who desires a solution to utilize barcoding to track their order process. When an order comes in, they want to be able to track where this order is in their manufacturing process through the use of barcoding. When the raw...”* [\(MORE\)](#)

**Lead #302075**  [VIEW FULL PROFILE →](#)

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Tuesday morning, Amanda Matusin spoke with a non-durable goods distributor in Florida who needs ERP including: inventory management, purchase order, CRM, foreign currency conversion, and seven other modules.

*“This is a b2b international distribution company. Their products are produced in a factory in China, then shipped to their warehouse in The States and finally distributed across the US to wholesalers, resellers, stores, and service companies. The headquarters of the company is located in the United States, but they have distribution partners in...”* [\(MORE\)](#)

**Lead #301398**  [VIEW FULL PROFILE →](#)

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This morning, Amanda Matusin spoke with a general contractor in Pennsylvania who needs accounting, invoicing, and payroll capability.

*“This is an electrical general contractor that does both commercial and residential jobs. The balance of their projects is pretty equal, 50% residential and 50% commercial, roughly. They are looking for an accounting solution that is able to handle invoicing and payroll as well. They do not have any software in place at this time, and would like to...”* [\(MORE\)](#)

**Lead #301526**  [VIEW FULL PROFILE →](#)

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This morning, Kylie Moehrke spoke with a non-profit in New Mexico who needs accounting and payroll capabilities.

*“This is a non-profit that provides affordable housing. They are just getting up and running and are looking to implement an accounting and payroll*

full-time employee, but anticipates growing to 3-4 within the next year. The contact stated that they are just looking for a..." [\(MORE\)](#)

**Lead #301972**  [VIEW FULL PROFILE →](#)

Friday afternoon, Adam Bluemner spoke with a healthcare office in Texas who wants payroll software with low annual update costs.

*"This company is a small health care office. The sole purpose of this search is to find a standalone payroll program. The contact has previously looked at Intuit's payroll offering, but doesn't like the idea of paying \$500/annually to renew the software. She is open to considering software between \$1000 and \$3000 for an initial purchase, but to..."* [\(MORE\)](#)

**Lead #302270**  [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a printing service company in Virgin Islands who needs accounting, payroll, and invoicing capability.

*"This is a printing service operation in the Virgin Islands that is having support issues with QuickBooks Pro, so they are searching for a new financial management system to purchase within the next 3 months, when they find the right fit, so this could potentially be a quick sale. They are searching for a single user, financial management solution..."* [\(MORE\)](#)

**Lead #302268**  [VIEW FULL PROFILE →](#)

This morning, Kylie Moehrke spoke with a process operations manufacturer in Ontario who needs accounting and supply chain management components.

*"This is a flour mill that is looking for a simple accounting solution. The contact is looking for a software that can handle his basic accounting, order entry, invoicing, purchase orders, and inventory. Since the company manufactures flour and other similar items, they track inventory by lot number. At any given time they can have between 20 and..."* [\(MORE\)](#)



**I'm here to help!** My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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