

From: Monica Wilson <monica@findaccountingsoftware.com>
Sent: Tuesday, May 17, 2016 15:05
To: Louis Botes
Subject: This Morning's Fresh Leads (8)

THIS MORNING'S FRESH LEADS

Hello, Louis! We have eight leads for your review this morning. They will be matched at 1pm ET. Click the links below to read the full profile, including detailed interview notes.

Lead #302318  [VIEW FULL PROFILE →](#)

Yesterday afternoon, Russ Davidson spoke with a durable goods distributor in Pennsylvania who needs accounts receivable and invoicing capabilities.

“This is a supplier of office furniture. This specific location is their billing and invoicing office. They have a rather large and detailed billing process as they can have up to 1,600 customers invoices each month with over \$30M/month in billing. This contact is the Accounts Receivable Manager for the company who desires an accounts receivable...” [\(MORE\)](#)

Lead #302438  [VIEW FULL PROFILE →](#)

Yesterday afternoon, Brent Laskowski spoke with a search is for the management division of a multi-company operation in Florida who needs business intelligence, report writer, and budgeting capability.

“This is a multi-company operation, that has a wide range of operations including services, distribution, and manufacturing operations, and they have Sage ERP 6.2 in place, with Business Intelligence in place as their reporting writing software solution. They have found that Business Intelligence is slowing down, and they are still utilizing Excel...” [\(MORE\)](#)

Lead #302370  [VIEW FULL PROFILE →](#)

Yesterday afternoon, Russ Davidson spoke with a restaurant company in Ontario who needs accounting and point-of-sale modules.

“This is a catering club that handles a lot of weddings and corporate events. They also have a bar that is open to members of the club which is open almost every night of the week. This contact is the Director of Operations who desires an integrated solution for their accounting and POS needs. The POS system does not need to tie in with any...” [\(MORE\)](#)

Lead #302434  [VIEW FULL PROFILE →](#)

Yesterday afternoon, Brent Laskowski spoke with a non-profit in Oklahoma who needs financial management including: cash management, business intelligence, fundraising, GL, AP, and AR components.

“This is a non-profit organization and they have been utilizing Quicken which they have outgrown, and they are searching for a new financial management software solution. They use GIFTS (from MicroEdge) to manage grants and track donations, they would like to have Financial Edge NXT included in their search results. Since they have reviewed Aplos...” [\(MORE\)](#)

Lead #302446  [VIEW FULL PROFILE →](#)

Yesterday afternoon, Brent Laskowski spoke with a division of a healthcare services organization in Wisconsin who needs accounting and invoicing functionality.

“This is a search that is for a division of a much larger organization. For this division they have a specific service that they provide to the elderly and bill on a monthly basis, and they were provided industry specific software to utilize, which they have just received notice that it is going to be no longer supported, so they are searching for...” [\(MORE\)](#)

Lead #302426  [VIEW FULL PROFILE →](#)

Yesterday afternoon, Brent Laskowski spoke with a durable goods distributor in New York who needs accounting and order management capabilities.

software solution, “Asset”, that runs on a Windows XP environment, and they want to update their operating systems, so they are searching for a new distribution management system. Additionally, their current software provider on Asset has just notified this company that...” [\(MORE\)](#)

Lead #302435 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

Yesterday afternoon, Kylie Moehrke spoke with a non-durable goods distributor in Arizona who needs order management and EDI functionalities.

“This is a distributor of bulk flower arrangements that is looking for a very simple order processing solution. The contact is a consultant who was brought on by the company to bring their order processing system up to date. The company is currently using an older, custom-built, DOS-based software to handle their ordering and invoicing. They know...” [\(MORE\)](#)

Lead #302445 \$ \$ \$ \$ [VIEW FULL PROFILE →](#)

Yesterday afternoon, Russ Davidson spoke with an educational organization in Texas who needs inventory management and fixed assets components.

“This is a department at a university that acts as an inventory for a variety of departments. This inventory holds many educational tools such as computers, iPads, calculators, lab equipment, chemistry kits, etc. All of these items are available for students to check out. This contact desires an asset-tracking solution for these items. This...” [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

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