

From: Monica Wilson <monica@findaccountingsoftware.com>
Sent: Tuesday, May 17, 2016 19:04
To: Louis Botes
Subject: This Afternoon's Fresh Leads (7)

THIS AFTERNOON'S FRESH LEADS

Hello, Louis! We have seven leads for your review this afternoon. They will be matched at 5pm ET. Click the links below to read the full profile, including detailed interview notes.

Lead #302482 [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with a made-for-stock manufacturer in Ontario who needs ERP including: inventory management, order management, manufacturing management, GL, AP, and AR components.

“This is a manufacturing company that handles both made for stock and made to order operations. The breakdown of these operations would be roughly 60% made to stock and 40% made to order. They also act as a distribution center as they import raw materials and export finished goods to dealers. They currently have an outdated solution, ACCPAC 5.2A...” [\(MORE\)](#)

Lead #302479 [VIEW FULL PROFILE →](#)

This morning, Brent Laskowski spoke with a new service/subscription based company in Maryland who needs ERP including: CRM, work order management, invoicing, e-commerce, estimating, GL, AP, and AR modules.

“This is a new company that will be opening for business shortly within the next few weeks to a month, offering a subscription based service and they do not have software in place to manage daily operations or finances, and they have a very fast/aggressive implementation plan, so this could be a quick sale. They are searching for a 5 concurrent...” [\(MORE\)](#)

Lead #302309 [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with a general contractor in Virginia who needs ERP including: payroll, job cost, fixed assets, GL, AP, and AR functionalities.

“This is a excavating contractor that handles a variety of smaller and larger projects. Some may take only a few weeks while some may take 6 months to a year. They have 10 employees. They will generally handle the bidding process all on their own and use their own internal group of employees for the excavation work. This contact is the co-owner of...” [\(MORE\)](#)

Lead #302332  [VIEW FULL PROFILE →](#)

Yesterday afternoon, Brent Laskowski spoke with a non-profit organization in South Africa in Africa who needs report writer capability.

“This is a non-profit organization in South Africa that is utilizing Sage Pastel for their financials and due to the fact they need to produce customized financial reports, they are searching for a report writing software solution. They are searching for a 3 concurrent user, report writer software solution that can integrate with Sage Pastel. They...” [\(MORE\)](#)

Lead #302452  [VIEW FULL PROFILE →](#)

This morning, Amanda Matusin spoke with a general contractor in South Carolina who needs payroll, job cost, estimating, and accounting functionality.

“This is a construction business that acts as a general contractor for residential jobs. They do not have any software in place at this time, so it would be helpful to have an all-encompassing solution that is able to handle their accounting, bidding estimating, job costing, printing contracts, and payroll. (Payroll is not a hard requirement if a...” [\(MORE\)](#)

Lead #302084  [VIEW FULL PROFILE →](#)

This morning, Russ Davidson spoke with an accounting firm in North Carolina who needs CRM capability.

“This is a company that offers financial services for clients like accounting, tax

management arm where he oversees collecting rent and managing some tenants. This contact is the owner of the business who desires a CRM solution to handle storing the bulk of his information on..." [\(MORE\)](#)

Lead #302466  [VIEW FULL PROFILE →](#)

This morning, Kylie Moehrke spoke with a non-profit in New York who needs accounting functionality.

"This is a church that is running an old version of CCIS AccountAbility that is no longer working properly. They are hoping to either update their current version or purchase the new version of AccountAbility, but are also willing to review comparable options as they are trying to keep costs low. They are a 40-member church that tracks 5 separate..." [\(MORE\)](#)



I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

MONICA@FINDACCOUNTINGSOFTWARE.COM • (414) 456-0500 EXT. 11

You are receiving this email because of your company's participation in Sell Accounting Software's partner network. If you have any questions, please contact Monica Wilson at [\(414\) 456-0500 ext. 11](tel:(414)456-0500). To opt out of future messages, [unsubscribe here](#).