THIS MORNING'S FRESH LEADS

Hello, Louis! We have nine leads for your review this morning. <mark>They will be matched at 1pm ET.</mark> Click the links below to read the full profile, including detailed interview notes.

Lead #302474 $ $ $ $ VIEW FULL PROFILE →

Yesterday afternoon, Amanda Matusin spoke with a made-to-order manufacturer in Texas who needs production management, supply chain management, job cost, and estimating capabilities.

"This is a b2b manufacturing company that handles job shop/made to order operations. Their customers range from small businesses to major and well-known companies. They are currently using QuickBooks and are happy with the backend accounting, but are looking to add on production management modules that are able to integrate with QuickBooks..." (MORE)

Lead #302507 $ $ $ $ VIEW FULL PROFILE →

Yesterday afternoon, Kylie Moehrke spoke with a commercial equipment wholesaler and rental company in Georgia who needs ERP including: inventory management, purchase order, rental management, work order management, and six other modules.

"This is a commercial equipment wholesaler and rental company. They are currently using Softbase and are deciding whether they should update their current system or move forward with a new software solution for their business. The contact is the vice president of the company, and he stated that they want a system to handle their AP/AR/GL as well as..." (MORE)

Lead #302455 $ $ $ $ **VIEW FULL PROFILE →**

Yesterday afternoon, Brent Laskowski spoke with a new accounting firm in Colorado who needs light ERP including: cash management, CRM, time & billing, invoicing, and six other modules.

"This is a new accounting and consulting firm that will be opening shortly, within the next few months, and they are searching for the right software to utilize to allow their business to succeed. They have reviewed QuickBooks products therefore they have been removed from this search. They would like to have Unanet included in their search..." (MORE)

Lead #302495 $ $ $ $ **VIEW FULL PROFILE →**

Yesterday afternoon, Kylie Moehrke spoke with a sub-contractor in New York who needs ERP including: progress billing, invoicing, GL, AP, AR, and project tracking modules.

"This is a subcontractor that specializes in roofing and siding. They are currently using QuickBooks for their accounting, and would like to review some more industry-specific solutions. The contact is the controller with the company, and her main concern is finding a solution that can handle the AIA billing process well. She is looking for a..." (MORE)

Lead #302386 $ $ $ $ **VIEW FULL PROFILE →**

Yesterday morning, Russ Davidson spoke with an online retailer of storm water storage goods in Delaware who needs accounting and e-commerce functionalities.

"This is a company that sells a storm water storage products. They will mostly be operating from their website and have an online storefront customers will be able to place orders on. They only have around 12 different products. This contact is the owner of the business who desires a solution to handle his accounting (AP, AR, GL) with some minor..." (MORE)

Lead #302471 $ $ $ $ **VIEW FULL PROFILE →**

Yesterday afternoon, Russ Davidson spoke with a non-profit in Alabama who needs accounting and fundraising functionalities.

"This is a nonprofit organization that is a branch of the city. They offer environmental sustainability programs for launching green programs and initiatives. This contact is a bookkeeper for the organization who desires a nonprofit accounting solution to offer them fund accounting and fundraising/donor management along with basic accounting such..." (MORE)

Lead #302500 $ $ $ $ VIEW FULL PROFILE →

Yesterday afternoon, Kylie Moehrke spoke with a non-profit in Texas who needs accounting and fundraising functionalities.

"This is the local branch of a national non-profit organization. They are currently using QuickBooks, but are simply outgrowing the system and are looking for a solution that is more focused on non-profit organizations to meet their needs. The contact is a CPA who is handling the organization's accounting. The organization is looking for a solution..." (MORE)

Lead #302499 $ $ $ $ VIEW FULL PROFILE →

Yesterday afternoon, Russ Davidson spoke with an accounting firm in Indiana who needs accounting functionality.

"This is a CPA that is providing tax preparation for a variety of clients. They are just beginning to take on clients for small business accounting and payroll and expect to have between 10-20 by the end of the year. They would ideally be handling upwards of 50 clients when at their full operating capacity. This contact is the CPA and owner of the..." (MORE)

Lead #302493 $ $ $ $ VIEW FULL PROFILE →

Yesterday afternoon, Russ Davidson spoke with a non-profit in California who needs accounting and fundraising capabilities.

"This is a nonprofit organization that specializes in faith based counseling services. This contact is the CFO of the organization who desires a nonprofit accounting solution to meet their accounting (AP, AR, GL) needs with budgeting/forecasting, as well as nonprofit needs such as fund accounting and donor management. They receive around 20-50..." (MORE)

I'm here to help! My name is Monica Wilson, and I am your account representative. If you have any questions about a lead or service membership, just let me know. I'd be happy to provide assistance and help get you connected with new prospects.

MONICA@FINDACCOUNTINGSOFTWARE.COM • (414) 456-0500 EXT. 11