

# 1 Android-ERP Business

Android-ERP (ERPdroid)

- is a business accounting solution that improves productivity by centralizing workflow processes such as contacts, job and time management, budgeting, scheduling, order processing, invoicing and employee management.
- is a set of easy-to-use business management software tools that will help you manage your business workflow more efficiently and effectively. See also the topic below, the internet and ERP.
- helps businesses better manage customers, track sales opportunities and monitor billable time and costs.

## **What is ERP software?**

ERP stands for "Enterprise Resource Planning". ERP software integrates all of your major business processes, which helps ensure consistent data across all your functional departments. ERP applications typically consist of modules such as marketing and sales, field service, production, inventory control, procurement, distribution, human resources, finance, and general accounting.

Our business solution fully integrates ERP and CRM (customer relationship management) capabilities to help you effectively manage a wide range of functions across your enterprise. Use Android-ERP business solutions software to automate all of your financial, distribution, sales and service processes... quickly, affordably and easily.

## **Multi-Currency Capabilities**

Empower your organization with the tools required to easily maintain international currency standards and eliminate the complexities of multi-national commerce. The multi-currency modules allow you to capitalize on the global economy, giving you the power you need to support subsidiaries outside of your country or expand globally. Simplify multi-currency transactions and get the information you need to ensure success in your global enterprise.

Process payments or receipts in the currency of your customers and vendors. Restate outstanding source currency balances and transactions as exchange rates fluctuate with comprehensive currency revaluation. Businesses that want to succeed in the world marketplace need core financial capabilities with the flexibility to handle the intricacies of a multi-currency enterprise.

Traditional ERP applications weren't developed for the complexities of the global market. Gaps in functionality arise when these features are simply layered on top of existing code. Android-ERP was designed with global markets in mind.

### **Does my enterprise need an ERP software solution?**

For years only very large corporations have been able to enjoy the benefits of enterprise resource planning applications. Now, Android-ERP puts the power of timely and consistent communications within reach of all businesses by offering a superior ERP solution that is affordable, adaptable, and scalable.

- Is your company burdened by multiple data sources that you can't integrate?
- Are you losing time and money by duplicating order entries and business processes throughout your enterprise?
- Are timely customer delivery and inventory stocking procedures getting to be more than your current system can handle?
- Do you have multiple warehouses that share resources or do you frequently do business in a multi-currency environment?

If you answered yes to one or more of these questions, then your enterprise may want to consider investing in Android-ERP.

### **Can ERP software improve business performance?**

ERP solutions give you the ability to save time and money across your entire enterprise. With ERP software you need only input customer, vendor, and order data once and then share it across your functional departments. You can automate inventory and warehouse procedures as well as billing and accounting procedures. You can use ERP applications to create reports and analyze enterprise trends quickly and easily, allowing you to respond quickly to shifts in the market.

### **Will an ERP application fit the way I do business?**

With traditional ERP solutions, this question is vital. ERP applications normally come with a built-in system of "Best Practices" whose rules may limit your business processes. That is not the case with Android-ERP. Our system was built to adapt to your business structure because we know that every company has unique needs. Android-ERP is not only easy to customize, we also make it easy to change your ERP implementation decisions at a later time. We know that every company grows and changes and we created software that can adapt with you.

### **Can ERP applications help with my integration problems?**

One of the reasons businesses look into ERP applications is that their enterprise is experiencing difficulty in integrating the information they have stored in widely diverse applications that can't "talk" to one another. Organizations within a company may even use different programs to perform the same functions. When you install an ERP application you solve many of your information integration problems. Android-ERP is an integrated Enterprise Resource Planning (ERP) and Customer Relations Management (CRM) software solution that combines the power of sales, distribution

and inventory, e-commerce, accounting, and workflow systems within one robust application. With an ERP system you have better data quality, since information need only be entered once to be available to the entire company. You are also able to easily run reports using enterprise-wide data, allowing you to quickly see trends developing within specific organizations or across your entire company.

If you require industry specific software that requires integration with your ERP system you may wish to speak with one of our Android-ERP partners worldwide for assistance.

### **How long do ERP implementations take?**

The actual installation of Android-ERP can be done in a few hours (1-5 users), to a day or two (20-150+ users), by standard IT staff. However, keep in mind that implementation of any ERP solution can also include the training of employees on the use of the new system, and the completion of any enterprise-specific customizations.

### **Can I use an ERP system to manage a global enterprise?**

Android-ERP's enterprise resource planning software is an excellent solution for managing a global enterprise. Traditional ERP applications weren't developed for the complexities of the global market. Gaps in functionality arise when these features are simply layered on top of existing code. Android-ERP is ready for the global economy.

## **2 Summary of Job Modules**

### **Job Management Software**

The job module allows you full control over budgeting, payments, budgeting, time estimates, workflow, cost tracking, stock control, manufacture to stock or order, credit control, document management and correspondence, and more. Screens include, costing, invoices, orders, deliveries, file management, notes, tasks, time tracking and assembly.

This module acts as an umbrella under which all other modules contribute. At a quick glance you can see what stages (milestones) and tasks are related to a job. Tab buttons allow a quick view of all areas of the job allowing the user to click on an item to view the full details. Users can also link related documents to jobs stored on a server or locally on the user's computer.

Job Management allows you to better manage your budgets. Job costs are automatically updated with every job transaction. Obtain accurate and immediate job

costing reports which compare your estimated costs to your actual costs. Identify production inconsistencies before they create problems on the shop floor. Take control of your manufacturing and procurement processes with Job Management.

### **Job Deliveries, Shipping & Dispatch Software**

The delivery module streamlines the process of planning, shipping and tracking deliveries.

### **Job Enquiries Module**

The enquiries module keeps track of all of your cost enquiries prior to placing an order. You can assign tasks to follow up on enquiries and can create a quotation or order against any enquiry.

### **Job Sales Invoicing Software**

The sales invoice module provides an easy and reliable way to create and print or email an invoice. Includes the ability to enter receipts, track aged debt analysis and send statements.

Generate sales invoices, credit notes and discount notes from this software module. Features include statements that can be generated for all outstanding balances, a single customer or a found set of sales invoices. Sales invoices can be turned into delivery records with the click of a button.

### **Job Order Processing Software**

The order processing software handles each stage of the sales order process with ease.

Android-ERP job processing software acts as a focal point for the acceptance of a quotation or the placing of an order for products or services from a customer. It allows the creation of shipping notes for full or partial shipping of an order, as well as the creation of a sales invoice, without having to enter your customer or order information a second time.

## 3 Summary of Support Modules

### **Contact Management Software**

Android-ERP Business's contact management software help you work more effectively with your customers, suppliers, employees and general contacts. With this you can easily access a complete, integrated view of your contact relationships, follow up on tasks and phone calls and make informed decisions to improve your business.

Depending on the type of contact - either customer / client, vendor / supplier, employee, or just a general contact - there are various tabbed screens specific to that type of contact.

This contact management CRM module links to just about every other module in the system so there is never a need to enter the details for a contact more than once.

### **Faxing Software**

The Fax module makes it easy to create letters and faxes from anywhere in the system. Documents created in this module can be viewed from other parts of the system like Quotes, Invoices and Orders.

### **Quotation & Estimating Software**

Increase your profits by responding to client quote requests quickly and more accurately.

Generate proposals, quotations as well as estimate requests from the Quotations module. Quotation can be duplicated, amended, or turned into a job, estimation, or proforma invoice with the click of a button.

### **Product Listing and Pricelists**

The products software provides you with tools to generate pricelists or import pricelists from excel. Product details can reference other product details as bill-of-materials or sub-components, providing an simple yet easy to maintain pricing structure to use on quotes, jobs, orders, invoices, etc.

### **BoM - Bill of Materials Manufacturing**

BoM is a multi-level list that provides build data for multiple sub-assemblies (products within products) and includes for each item: part number, approved manufacturers list (AML), mechanical characteristics and a whole range of component descriptors. It may also include attached reference files, such as part

specifications, CAD files and schematics.

Track product changes and maintain an accurate list of required components. As manufacturing has become increasingly distributed, the BoM has taken on greater importance. It serves as the primary reference file for product data when transferring product information from the original equipment manufacturer (OEM) to the electronic manufacturing services (EMS) provider and from the EMS to its vendors and suppliers.

### **Stock and Serialized Inventory**

The stock control software provides you with the tools and processes that you need to manage inventory and control costs. The software provides tight integration with other modules in Android-ERP Business so that stock outs are avoided.

Use this module to track and manage all your raw material, finished products and services. Modules include assembly to stock, stock takes, stock transfers, amendments to quantities, purchases for the product or service, sales for the product or service and job costs for the product or service. Barcode inventory management can be added specific to your needs. Stock quantities get updated transparently.

Serialized inventory adds the power of serialized inventory management to your Inventory Control, Invoice Entry, and Purchase Orders, and Delivery modules. Full integration with Invoicing, Inventory, Delivery and Purchase Orders. Flexible allocation and management of serial numbers during purchase order receipt and invoice entry, providing a single point of serial number entry/maintenance. Full transaction history. With Serialized Inventory, you can track your serial numbers from Purchase Orders to Inventory Control to Deliveries, with complete integration.

Inventory Control is a complete multi-location inventory management system that keeps track of stock levels and processes inventory receipts, shipments, returns, and adjustments. Our Inventory Control tracking software includes extensive screen inquiry and reporting functions to give you detailed current information crucial for effective inventory management.

- Handle fractional quantities to two decimal places and maintain different units of measure for purchasing, selling, and stock-keeping
- Assign unlimited vendors per category with automatic update of the last purchase.
- Specify different item bin numbers for each inventory location.
- Assemble any number of items into a single kit and then sell via Invoice using a single kit price instead of a price per item.
- Transactions are costed and updated in real-time as they are posted.
- Allocate additional costs to inventory items by customs and courier expenses.
- Review complete transaction history and drill down to the originating

transactions in Orders, Repairs, and Invoice Entry.

### **Task Management Software**

The task management software lets users do the right things in right time and order through better task planning and task tracking. Tasks can be assigned to employees or any company on your contacts list. Costs are automatically assigned to tasks so that the amounts are billable to customers and displayed as expense from budgets in the relevant job record. Using this task management software you will optimize the time you spend on carrying out tasks and increase your personal and professional productivity. It will change the way you organize, prioritize and set deadlines. Create tasks to plan appointments, meetings, events, projects, etc.

### **Timesheet & Time Tracking Software**

The timesheet software is a real-time user-friendly time management application that gives you complete control of your time tracking for jobs and tasks. This easy-to-use timesheet software helps increase both productivity and profits.

Android-ERP Business's time tracking software includes timesheet software, time attendance software, and time billing software all rolled into one system. There are various reports for time management, time and attendance, job costing, for job management. See increased efficiency through accurate employee time sheets and job tracking. Employees can enter their job or task details throughout the day. Various time tracking and attendance analysis reporting options are included. Default cost and charge rates can be set per employee or manually per timesheet. Employee time & attendance costs can filter back to deduct from job and project budgets.

### **SMS Texting Software**

The SMS / texting functionality built into Android-ERP Business is not just about having functionality to easily send SMS messages but it can also secure significant savings on telephone bills. Logs of SMS messages sent are stored and displayed.

### **Staff HRM Integration**

Rule based access control on all modules ensure integrity of data and workflow procedures.

Extensive queries on all modules with exports to html, word, excel, pdf, csv, email, or printer.

Manage and control Staff Leave, Costing, Sales Commission, Staff Messaging, Scheduler and calendar of appointments.





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This Agreement shall be construed, interpreted, and applied in accordance with the South African Law. The Courts of South Africa shall be the exclusive forum and venue to resolve any and all disputes arising out of or relating to this Agreement.

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This Agreement shall be construed, interpreted, and applied in accordance with general American Law. The Courts of the relevant state in USA shall be the exclusive forum and venue to resolve any and all disputes arising out of or relating to this Agreement.

## 5 Contact Us

If you have any questions or comments about our company, products, or web site, please let us know. We encourage feedback and will answer any questions promptly.

### General Enquiries

[info@erpdroid.com](mailto:info@erpdroid.com)

### Technical Support

Mon.-Fri. 9:00 to 17:00

[support@erpdroid.com](mailto:support@erpdroid.com)

Please allow up to 24 hours for response from us unless you have an active support contract with us, in which case your request will receive highest priority.

### Sales Information

Mon.-Fri. 9:00 to 17:00

[sales@erpdroid.com](mailto:sales@erpdroid.com)

### Web Site

[www.erpdroid.com](http://www.erpdroid.com)

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## 6 dvd

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